

Role:	Director of Business Engagement and Innovation
Main Purpose of Job	<p>Main purpose: providing Departmental vision, direction and inspirational leadership for the academic development and delivery of business engagement and innovation strategy:</p> <ul style="list-style-type: none"> • strategic leadership and championing departmental enhancement of enterprise and engagement with businesses communities and other external partners, both regionally and nationally. • supporting the APVC BEI and Head of Department by providing strategic and operational leadership • working with DoR&Is, DoPGRs, DESEs and DoGEs in areas of shared interest and responsibility and to ensure that synergy between portfolios is maximised and that departmental resources are allocated to optimise the delivery of all thematic strategies <p>This is a 0.4-0.6 FTE role, reflecting the strategic importance of the role while enabling the role holder to maintain an active role in research or commercial /other external engagement (which is a requirement of the role).</p>
Reporting to	<p>Head of Department</p> <p>Matrix reporting to APVC Business Engagement and Innovation</p>
Responsible For	<p>The Director of Business Engagement and Innovation will lead a team responsible for different aspects of the Department’s engagement and innovation activities, the size and composition of which will vary by Department.</p>
Main duties and accountabilities	<p>The Director of Business Engagement and Innovation acts as the senior lead responsible for business engagement and innovation within a department. Accountable for:</p> <ul style="list-style-type: none"> ○ Promoting a vibrant, enquiring, collegial, and creative culture to support and encourage enterprise and engagement with business and other external non-academic partners. ○ Working with other Departmental Directors: <ul style="list-style-type: none"> ○ with the Director R&I, to support the delivery of impact, which could underpin REF impact case studies; and deliver research and innovation income and opportunity generation from non-academic partners ○ with the Director Global Engagement to ensure that international collaborative innovation activity is strongly encouraged, and fully supported, and new opportunities are identified and explored for internationalising, sustaining and scaling-up partnership working, business engagement, and innovation initiatives with key overseas partners

	<ul style="list-style-type: none"> ○ with the DESE, to promote and foster entrepreneurial ambitions in the student community, and support development of education income opportunities. ○ with the DoPGR to optimise PGR recruitment, student experience and ensure the best quality of experience for research students through funding and collaborations with non-academic partners. ○ Working effectively with the Professional Services IIB team to ensure that department ambitions can be supported with appropriately skilled and experienced staff. ○ Developing and delivering business engagement, innovation and KE strategies for departments, including financial and cost recovery planning. ○ Delivering and supporting a vibrant business engagement and innovation environment, including culture and facilities, informing KEF submissions. As part of this, ensure appropriate support for early career staff. ○ Optimising business engagement and innovation performance; overseeing the monitoring of activity with regard to business engagement and innovation targets; and participating in reviews for KEF. ○ Delivering and incentivising impact creation from our research portfolio, ensuring this informs a strong impact case study pipeline, and participating in impact reviews for REF. ○ Having a detailed understanding of the institutional strategic direction and initiatives being coordinated at Faculty level through APVC-BEI and the DVC BEI and implementing this at Department level. <p>All Departmental Directors are also accountable for:</p> <ul style="list-style-type: none"> ○ collective responsibility for providing clear and effective leadership to the Department, providing support for new research initiatives and promoting a sense of collegiality and ambition, to deliver academic excellence. ○ supporting alignment of activity to University strategy for Research & Impact between Departments within the Faculty. ○ being an active member of and conduit between relevant committees, forums and working groups and the Department. ○ Relationship management, internally (other departments and institutes) and externally (academic partners).
Key liaisons	DoR&I; DoBEI; DoGE; DoPGR; DESE; HoD Membership of Departmental Executive Team
Learning and Development requirements and opportunities	Personalised development plan in ePDR ASPIRE/Advance HE framework

<p>Person specification (essential and desirable)</p>	<p>Senior Lecturer, Associate Professor or Professor in E&R job family</p> <p>Awareness and experience of external partnership building, income generation or commercialisation in a higher education context/</p> <p>Excellent communication and relationship building skills and the ability to build and maintain a strong team</p> <p>A commitment to creating an environment for staff and students to thrive, that is inclusive and promotes equality, diversity and inclusion</p> <p>Shares the University's ways of working collaboratively, sustainably and digitally, and models this in their attitude and behaviour</p> <p>Awareness of key aspects of higher education landscape including policy, politics and regulation, and how these apply to own Department</p>
<p>Term of office</p>	<p>3 years, usually ending on 31st July (where appointments are made mid-year, consideration will be given to extending the initial term so that it expires on 31 July). Renewable subject to satisfactory review.</p>
<p>Recognition</p>	<p>Workload allocation in the range 0.4-0.6 FTE, agreed by Head of Department. We welcome requests for job shares or other creative approaches to roles to take account of individual circumstances and/or for operational or strategic reasons.</p>
<p>Date last reviewed/approved by</p>	<p>April 2022</p>